

About the ATP

The Association of Telecommunications Professionals, Inc., is a not-for-profit Ohio corporation and exempt from federal income tax. Its purpose is to promote effective design, operation, and management of telecommunications systems. ATP provides tangible benefits for member companies by providing a bi-monthly meeting atmosphere conducive to the mutual exchange of ideas, innovations and applications among the **Members**. This interchange also provides the **Membership** opportunities for advancement in professional expertise in telecommunication. **Telecommunication** refers to all aspects of information exchange: voice; data; and video.

ATP facilitates the exchange of information and experiences for the mutual benefit of the **Members**; Encourages technological development and research in telecommunications; Fosters the enhancement and development of the telecommunications management function; Evaluates and disseminates details and effects of regulatory changes; Provides and supports educational programs beneficial to the **Members**; Utilizes the talents and resources of the **Members** for the benefit of the community through projects approved by the **Members**; and Encourages professionals from all disciplines within the field of telecommunications to strive toward the highest level of professional conduct.

ATP's website can be found at atp-ohio.org, which is hosted by XO. The ATP HOTLINE phone number is (614) 836-4318. The ATP HOTLINE is being made available by SBC Communications. Both meeting and membership information are available. In addition, the ATP can be reached via email at president@atp-ohio.org.

MEMBERSHIP

ATP Members are companies, corporations, other organizations, or entrepreneurs whose professional activity is primarily as a user or provider of telecommunications. **Members** are classified as *Users, Students, or Vendors*.

The ATP Board has established a meeting fee for non-members. Non-members (*not attending as guests of Members*) pay \$30 per meeting. Non-members do not receive meeting notices, newsletters, or other mailings and have no voting privileges. Student members' meeting fees are \$8.00 (*currently being waived by an act of the Board*). Other **Members** pay \$20.00 per meeting.

2005 OFFICERS

- President: **George Bjelovuk**, *AEP*
- VP: **Bryan Barlitt**, *Grace Brethren Church*
- Secretary: **Wendell Mumaw**, *OCLC*
- Treasurer: **Steve Schlicher**, *Licking Memorial Hospital*
- Director (1st Past Pres.): **Phil Campbell**, *Ohio Univ.*
- Director (2nd Past Pres.): **Mike Patterson**, *AEP*
- Director-At-Large: **David Frick**, *The Paragon Group*
- Director-At-Large: **Doug Ballou**, *Ballou Consultants*
- Director Emeritus: **Larry Learn**, *Ballou Consultants*

YEAR IN REVIEW

Bryan Barlitt and the program committee did a great job in planning interesting and topical meetings during 2005. The topics dealt with current industry issues, and the speakers gave excellent presentations:

The February meeting was held at OCLC, with the meeting covering **Disaster Recovery**. **Norman L. Harris**, chairman and CEO of *Norman Harris Associates, Inc.* (the parent company of *Harris Disaster Recovery Associates*), recognized as a leader in Information Technology Management, and as the founder of the disaster recovery planning industry, addressed the Association.

The April meeting topic was **Hot Topics in Telecommunication**. The meeting was held at *Asian Cuisine*, and was a panel discussion designed support interactive discussion among members.

In June the topic was **The State of the Telecommunications Industry: Looking Forward in a New Environment**, held at OCLC. Speakers included *Public Utilities Commission of Ohio* (PUCO) Commissioner, **Ronda Fergus**; The Honorable **John P. Hagan**, Chairman, *House Utilities Committee*; *Ohio Consumers Counsel* (OCC), **Janine L. Migden-Ostrander**; *Chief, Public Utilities Section, Ohio Attorneys General*, **Duane Luckey**; **Michael E. Kehoe**, Vice President of *SBC*; **Scott M. Caine**, Director of Marketing, Midwest Area, *Verizon Wireless, Inc.*; **David Oehlers**, President & CEO, *Green Apple, Inc.*; and **Brooke Schulz**, SVP Corporate Communications *Vonage, Inc.*

The August meeting topic was **Voice Over IP (VoIP): A Customer's Perspective**. It was held at *Grace*

Worship Center, and featured presentations by **Dave Constantinovich**, AEP Managing Director IT Infrastructure Engineering, and **Dave Rinehart**, AEP Manager Network Engineering; **Robert L Gray**, Director of Telecommunication of *Finish Line USA, Inc.*; and **Brian Phillips**, CIO of the *Ohio University* College of Osteopathic Medicine.

The topic for the October meeting, which is also the **ATP Annual Meeting**, was *Customer Relationship Management (CRM)*. Speakers included **Suzanne Crippen**, Senior Business Consultant, *Viable Resource*; and **Steve Mollmann**, Vice President, Business Development and Sales for *BlueSpark, LLC*, a *Nationwide* Company. The **Membership** elected the following Officers and Directors for 2006:

- President: **Bryan Barlitt**, *Grace Brethren Church*
 - Vice President: **Wendell Mumaw**, *OCLC*
 - Secretary: **Lora Chappeler-Pearson**, *OCLC*
- Treasurer: **Steve Schlicher**, *Licking Memorial Hospital*
- Director (1st Past President): **George Bjelovuk**, *AEP*
- Director (2nd Past Pres.): **Phil Campbell**, *Ohio Univ.*
- Director-at-Large: **Doug Ballou**, *Ballou Consultants*
 - Director-at-Large: **Jed Bistline**, *AT&T Inc*
- Director Emeritus: **Larry Learn**, *Ballou Consultants*

During the business meeting, the **Membership** approved the **Board's** recommendation to keep membership dues at \$100 for *Voting* members and at \$200 for *Vendor* members; and Meeting Fees to \$20.

The December meeting was held at *Franklin University*, and focused on *New Developments on the Wireless Front*. The program featured internationally renowned telecommunication columnist and speaker, **Michael Finneran**, President of *dBrn Associates, Inc.*

ASSETS & LIABILITIES

The Association of Telecommunications Professionals, Inc., began the 2005 fiscal year with a balance of **\$17,922.38**. The 2005 ending balance was \$22,123.23* for a total net increase of \$4,200.85.

Net Increase: \$4,200.85 (23%)

STATEMENT OF OPERATIONS

Income

Member Fees: \$6,100.00 (48%)
Meeting Fees: \$6,510.00 (51%)
Interest on Accts.: \$60.77 (1%)

Total Revenue: \$12,670.77 (100%)

Expenses

Meeting Expenses: \$3,901.73 (46%)
Postage/Printing: \$1,713.66 (20%)
Scholarship Expense: \$2,000 (24%)
Other Misc.: \$854.53 (10%)

Total Expenses: \$8,469.92 (100%)

*-Does not include approximately \$5,000.00 in December meeting expenses that will be paid in FY2006.

The Association of Telecommunications Professionals, Inc.

The logo for the Association of Telecommunications Professionals (ATP) consists of the lowercase letters 'atp' in a bold, black, sans-serif font. The letters are positioned within a thin yellow rectangular border.

2005 Annual Report